



Interview Notes

GET THEIR STORY



Finish with a Question



WHO

Date: _____ Time: _____

My name is _____ and you are? _____ How do you spell your name?

How many people will be living in the apartment? _____ That's yourself and who else?

Relationship? _____ Spell Names? _____

Spell pet name? _____ How old? _____ Breed? _____ Color/description? _____

Is there someone who should join us live on Facetime? Skype? _____

WHEN

Timeline: Moving Date? _____ Give notice? _____ Decide? _____

What's the goals for today? Tour Get info Find Apt/decide How much time do you have?

Have you been here before? _____ Have you been to this area before? _____

WHERE

Where do you live now? _____ What brings you to this area now? _____

Where do you work? _____ Where do you go for fun? _____ Hobbies? _____

Have you visited our community online? ILS: _____ Review site _____

Local Listing _____ Craigslist _____

WHAT

Floor plan requests: How many bedrooms? _____ Bathrooms? _____

Did you find anything that you like yet? _____ Why? _____ Price? _____

Do you cook? _____ Need extra storage? _____ What do you love about where you live? _____

Are you looking for something different now? Why? _____

What are you flexible on? _____ Must have? _____ Deal Breaker? _____

Do you have any specific furniture needs ie piano? _____

HOW

How should we send you a message? Cell: _____ email: _____

Address to send mail: _____

Best Social Media to share about our community: _____

NOTES